

April 15, 2004

Mr. Herb Morgan
Project Director
Fluor Enterprises, Inc.
1101 Wilson Blvd., Suite 1900
Arlington, Virginia 22209

Dear Mr. Morgan:

Thank you and your staff for providing the Advisory Panel, at its April 1 meeting, with the materials supplementing your detailed proposal of October 2003. The supplementary materials responded directly to several of the concerns raised by the Advisory Panel at its December 2003 meeting.

In preparation for the April 29 meeting of the Advisory Panel, could you and your staff please respond to, or provide information on, the following topics:

- An estimate of the number of people moved per hour, as opposed to the more traditional measure of vehicles per hour, particularly during the peak periods.
- A reconciliation of the following factors:
 - Operational capacity of proposed HOT lanes.
 - Projected HOV and transit usage on HOT lanes.
 - Projected number of toll transactions and resulting revenues.
- The details of the traffic study and the resulting revenue projections and rates included in the Detailed Proposal so that the Proposal's results can be evaluated and validated.
- An annual estimate of the road maintenance operational costs and an annual estimate of the toll collection and enforcement system costs.
- A year-by-year comprehensive cash flow (revenues and expenditures) for the project until all debt instruments are paid off.
- An estimate of the cost of each of the access alternatives and enhancements provided to the Panel on April 14, 2004.

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- A statement from Fluor regarding the recovery of pre-development costs in the event a design-build agreement is not executed after the completion of an investment-grade toll study.
- A twenty-year, comprehensive cost estimate for the planning, design, construction, and financing of the proposed facility.
- A clarification of the ownership and operational control of the HOT lanes.

We would appreciate receiving these materials in an electronic format not later than Monday, April 26. In addition, the following work also is under way and your cooperation in completing these tasks would be appreciated:

- The Metropolitan Washington Council of Governments has agreed to review traffic data from a variety of sources and provide a broad-brush overview of the traffic issues raised by the Fluor proposal. This would not be detailed traffic modeling, but more of a “fatal flaw” type of analysis appropriate for the very early stage of project development before the Panel. This work should be completed by mid-May.
- This office will provide to the Advisory Panel a schedule of the various activities and studies underway relating directly or indirectly to this project.
- This office will coordinate the development of a set of criteria to evaluate and/or guide the further development of the Fluor proposal.
- VDOT will revise the schematic diagrams illustrating the access alternatives and enhancements to include Fluor cost estimates. VDOT also will develop a single set of access alternatives to provide a single, illustrative concept of HOT lanes in this corridor. This illustrative concept will simplify discussions and deliberations of the Advisory Panel.

Thank you for your consideration of, and response to, these items. We look forward to working with you to improve mobility in this corridor and the entire Commonwealth.

Sincerely,

Pierce R. Homer
Advisory Panel Chair

PRH:es

Copy: Advisory Panel Membership
Rick Walton, Esq.
Ms. Sudha Mudgade, Project Manager